

#### LIAM - MANAGING DIRECTOR

Liam is the Managing Director at Matrix and has worked here for 9 years.

# What did you do before coming here and what led you to Matrix?

I worked in Marketing at the University of Huddersfield before Matrix. I am not ashamed to say that I was actually turned down from my first interview at Matrix, but the owner, John, came back to me almost 12 months later to offer me a role as things hadn't worked out. That was in 2013 and the company was very different, but I liked the appeal of working in an SME and working with education felt like a good thing to do!

# What do you enjoy most about working at Matrix?

Two things. Firstly the team I work with, who are all fantastic. Secondly, the fact that we help education institutions all over the world. Our equipment teaches and inspires the engineers and techies of tomorrow.

### What does a typical day look like for you?

Morning - emails normally catching up a lot as we work with customers and partners all over the world we're always on the go, we work from Australia to Canada and everywhere in between. I am normally meeting with dealers internationally over calls through the day and discussing with all our teams what they're up to and where they're at with their various projects.

#### What are the biggest challenges you face working here?

Challenges are great! We're challenged every day whether it be with language barriers, training new teachers/instructors or thinking with our amazing R&D team about key product development decisions that are fundamental to our success.

# What qualifications do you have?

After A Levels I achieved a degree in Marketing from Sheffield Hallam University.

#### What piece of advice would you give to your younger self?

1. Embrace change. 2. Travel as much as possible. 3. Back yourself!

